BELGIUM AT ARAB HEALTH, DUBAI WORLD TRADE CENTRE
ZA’BEEL HALL
RASHID HALL
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The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for. This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders’ position as the gateway to Europe for inward investors. The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centers, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

This broad focus on international entrepreneurship, involving outward trade as well as inward investments, requires not only a thorough knowledge of the Flemish economy, but also an extensive network outside of Flanders.

We have just that for you. Do visit our website and discover our worldwide network. With over 100 offices we are bound to be conveniently located near you, wherever you are.
The Wallonia Export-Investment Agency (AWEX) is the Wallonia Region of Belgium’s government agency in charge of foreign trade promotion and foreign investment attraction. The agency has a worldwide network of 108 Economic and Trade Attachés. AWEX is ISO 9001 certified since April 2002. Upon request, AWEX assists buyers, decision-makers, importers and foreign prospects by:

- Providing economic data on Wallonia and its export potential
- Disseminating information on products and services from companies located in Wallonia
- Identifying companies in Wallonia for international partnerships
- Distributing lists of exporters from Wallonia

As an export partner for Wallonia-based companies, AWEX offers a wide range of export-oriented services and activities:

- Market studies tailored to specific areas upon request
- Organization and planning of marketing activities (international trade shows, economic missions, sector-based contact days...)
- Establishing contacts with international organizations
- Promoting Wallonia’s export potential abroad
- Financial support and export financing
- Training in international careers

As a foreign investment agency, AWEX – via its Office for Foreign Investors (OFI) – has an overall responsibility for the attraction of foreign investment in Wallonia. This includes seeking out and providing information to potential foreign investors. The Agency also offers a pro-active follow-up service to investors already established in Wallonia. In addition, it is in charge of identifying new foreign investors for the acquisition of industrial sites under restructuring process.
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**BRUSSELS invest & export** is the foreign trade and investment agency of the Brussels-Capital Region. It aims to promote the internationalization of the Brussels economy.

Brussels is not only the Belgian and European capital, home of NATO and EU headquarters, but is also a large business centre at the heart of the European market.

**BRUSSELS invest & export** assists Brussels companies operating in foreign markets. Almost ninety economic and trade commissioners across all continents provide free guidance to SME’s, target potential local prospects and partners, organize matchmaking visits... Concrete initiatives in Brussels and abroad include trade missions, contact days, buyers’ invitations and collective stands at international trade fairs. Brussels exporters are listed in a database, www.brussels-exporters.be, which can be accessed by all foreign companies searching for partners.

Another mission of **BRUSSELS invest & export** is to attract foreign companies to Brussels and to provide them with support, should they decide to locate their business in the Region. To enable investors to assess the benefits of establishing in the capital, **BRUSSELS invest & export** offers them “Welcome Package” which includes equipped office space at no cost for a three-month period.
ECONOMIC REPRESENTATION IN THE UNITED ARAB EMIRATES

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Sector: Food Supplements, Pharma, OTC

Aminolabs is a specialist in developing and manufacturing nutritional supplements in the form of hard gelatine capsules, coated and uncoated tablets, chewable tablets and powders.

In our facility we have fully automatic packaging lines for blisters, bottles and boxes.

We offer customised solutions and expert advice for our customers products.

In our in-house Research Center we constantly develop new products according to the needs of the market and customer.

We support our customers in every step of the way, from product development to manufacturing and regulatory affairs.
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Sector: IVD – Diagnostic

Analis R&D Diag develops diagnostic (IVD) kits (CEofix) using Capillary Electrophoresis for clinical & research laboratories. Kits for diagnostics, treatment of pathologies or prevention, kit for hemoglobinopathies and thalassemia, kits (CDT) for abuse of alcohol, kits for oxidative stress, serum protein, cerebrospinal.

New: CE-ESI-MS applications.
Sector: Medical

Andocor is a Belgian company active in the field of cardiovascular surgery and anesthesiology and manufactures high-quality cardiac catheters and cannulae. Our cardiac catheters and cannulae are manufactured in state-of-the-art clean rooms that meet the stringiest European requirements. All our products are CE-certified. We are also a fully ISO-certified company.
Sector: In vitro diagnostics

IVD medical devices for human diagnostics:
- ELISA reagents (infectious diseases, serology, parasitology, rheumatology, cardiology,...)
- ELISA instruments (standalone instruments and open automates)
- MAIPA reagents (platelet immunology)
APTEC Diagnostics manufactures high quality turbidimetric products for the diagnostic market. We are specialized in the development and production of ready to use reagents to measure serum proteins in human plasma and/or urine. We also manufacture matching calibrators and controls for each parameter. All products are CE-registered and we are ISO 9001:2008 and ISO 13485:2003 certified.


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Delegate: Elena PEEMANS, General Director

**Sector:** Medical aesthetics

**BeautyFeel** is a family of intradermal implants (fillers) based on non-animal hyaluronic acid. **BeautyFeel** is used to add volume to facial tissue and improve skin's appearance.

**BeautyFeel** injectable gel helps to smooth moderate to severe facial wrinkles and folds. It can also be used to rejuvenate the skin, create fuller lips, and shape facial contours.

**BeautyFeel** offers the doctor a reliable filler with high viscosity and optimal elasticity to achieve natural and personalized results.
BOECKX. ARCHITECTURE & ENGINEERING

Thanks to our many years of experience in the healthcare sector, we know that the shape and structure of a building, the layout of spaces, the atmosphere inside the building, the materials used and the interior can have a positive impact on the healing process.

At BOECKX, we don’t lose sight either of the functional aspect. The necessary medical equipment and the care and treatment rooms are fully attuned to the wishes and needs of doctors, surgeons and nurses. A specialised team follows-up the medical technology very closely and carries out a full study and provides assistance as regards medical equipment.

This involves a structured conversion of a care vision into a programme of requirements resulting in a sustainable, high-quality building design.

New technologies, a changing hospital model, increased efficiency and productivity, safety in the hospital, patient-focused care, increasing gender-sensitivity, flexibility and adaptability are the starting points of our concepts.
For over 40 years Cardionics has provided quality, reliable and cost-effective solutions in the field of computerized ECG management.

1. Mainly, we tailor Networking solutions for hospitals and private practice by providing the acquisition devices and software’s that fully integrate into the existing IT system in place.

2. Recently in the field of tele-medicine, we offer fully digital capabilities throughout the ECG recording and analysis transmission. Remote Reviewing of ECG tracing.

3. Cardionics is the owner of an ECG Interpretation Software and the current evolution of these ECG Softwares is assumed by the R&D Department.

4. Since 2000, Cardionics has broadened its activities in providing software’s dedicated to Clinical Trials. From phase I to phase IV, we equip the Contract Research Organizations (CRO’s) but also the sponsors with our ECG devices, acquisition and interpretation software’s.

Products, Solutions and Services:
ECG-STRESS TEST-ERGOSPIROMETRY-CLINICAL TRIALS - DEDICATED SOFTWARES (QT ANALYSIS, ECG MANAGEMENT SOFTWARES)
Cefaly is the first cranial external neurostimulation device indicated to treat and prevent migraine and tension headache. An adhesive electrode is placed on the forehead and the Cefaly is connected to this electrode. Through this electrode it produces precise micro-pulses on the upper branch of the trigeminal nerve to reduce pain and prevent migraine attacks.

Cefaly is intended for patients who suffer from frequent severe migraines or headaches, especially when drugs consumption is to be reduced.

Neurostimulation has made huge progress since it is used in implantable. The technique is now available to be used externally on the forehead in an ergonomic and comfortable device.

Cefaly is CE Medical marked, certified ISO Medical and approved by the US FDA. Since 2008 it has been the subject of a number of clinical studies which have demonstrated its effectiveness and safety.
CEREPHARMA, pioneer in the field of cosmeceuticals - a new generation of dermo-cosmetics based on medical technology, is involved in developing, manufacturing and marketing.

CEREPHARMA offers 2 brands, LONGIDERM and CONTRÂGE, both niche products due to their high concentration of active ingredients and with a focus on efficacy.

- CONTRÂGE offers a full range of face and body care as well as services to beauty salons and wellness centres in order to offer high efficiency care to their clients.
- LONGIDERM is committed to offering pharmacists, dermatologists, aesthetic and plastic surgeons a range of face and body care intended to improve skin conditions on a daily basis.

CEREPHARMA is also your ideal partner in the development of your private label cosmetics. We design and supply products, packaging, samples, stability tests together with marketing materials intended for the promotion and selling of the private label products.
**Sector:** In Vitro Diagnostic

Coris BioConcept is a middle-sized company (SME) specialized in developing, manufacturing and marketing rapid diagnostic tests.

Since more than ten years, Coris BioConcept has developed a broad range of antigen detection tests for enteric, gastric and respiratory diseases. These tests are based on the immunochromatography technology with colloidal gold particles or latex microspheres.

Recently, two new proprietary technologies were launched: Gravity Driven Test (GDT) or V-TesT and Oligochromatography (OC). GDT device is particularly suitable for urine testing while OC allows fast detection of amplified nucleic acids.

Coris BioConcept also provides services for custom tests development and contract manufacturing.

Coris BioConcept is present in 80 countries in Europe, Asia, South America, Africa and Oceania.

We are also engaged in a Total Quality Assurance program ISO 9001 & ISO 13485 with all products CE marked.
CURAEDIS GROUP

Patentholder of an innovative concept in care and build development, CURAEDIS GROUP is active in Europe and looking for opportunities to multiply this concept worldwide.

The CURAEDIS Group organizes and connects two mostly contrasting worlds, the soft care branch and the commercially imbedded building branch. Our concept is unique, flexible enough for multiplication and strokes with modern-day way of life. In short, it is a new way to connect developments in care and in build.

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Delegates: Mr. MISSINE, Managing Director
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Sector: IVD

Cypress Diagnostics is a supplier for small and medium sized clinical laboratories. Our products are preferred and appreciated in more than 100 countries worldwide.

We are a quality oriented and ISO certified company with CE approved products. Our production facility is located in Langdorp, Belgium.

Contact us for more information.

TEST THE DIFFERENCE.
The Cypress Diagnostics Team
DETECTAPLAST is a range of metal and X-ray detectable blue plasters for food industry, catering and kitchens. Our sticking detectable blue plasters and dressings meet the European HACCP, IFS and BRC standards, which establish that in food industry only detectable plasters should be used.

In addition to our range of detectable wound care products we also offer hygiene products and various first aid materials such as stretchers, plasters, burn wound treatment, disinfectants, first aid kits.

Finally, we offer a large range of normal wound plasters. Starting from a certain volume, you can create your own label.
DiAgam provides optimized solution for liquid clinical chemistry. ISO 9001-2008 and 13485, DiAgam implements the standard 15185 in the establishment of technical records.

DiAgam develops and products reagents for the titration of specific proteins either with classical immunoturbidimetric methods, either with innovating nanoparticles technologies, at this day, on our direct market we are considered as a major specialist of specific proteins.

DiAgam develops also applicative aspect on high speed analyzers from Ortho Clinical Diagnostics®, Roche®, Abbott®, Siemens®, Olympus-Beckman®. This involves the provision of bottles code barred 100% compatible with the analytical system.

DiAgam has already attended the Arab Health MedLab in 2008. DiAgam is also present every year at the AACC (USA) and MEDICA (Germany).

Our new products are:
• Cystatin C + calibrators and control
• Multiparametric high & low controls
• Alpha-2-Macroglobulin high & low urinary controls
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Peter KERCKX, International Sales & Marketing Director
Eric MAES, Product Manager

Sector: Endocrinology

Fields of specialty: Auto-immunity, Biogenic Amines, Bone Metabolism, Cancer Markers, Diabetes Metabolism, Fertility, Gastro-intestinal Metabolism, Growth Factors, Infectious Diseases and Thyroid.

In June 2013 DIAsource ImmunoAssays® received FDA approval for the 25 OH Vitamin D ELISA assay. This assay uses patented monoclonal antibodies and the amazingly simple all-in-one ® technology. This technology allows the assay to be automated on any open ELISA automate very easily. The simplicity of the technology has been highly appreciated by our customers.

We also bring to market a free 25 OH Vitamin D ELISA (RUO) using the same monoclonal antibodies jointly with Future Diagnostics. This assay will allow researchers to demonstrate the importance of the free 25 OH Vitamin D fraction in different human races or in specific pathologic conditions.

We recently launched a 1.25 dihydroxyvitamin D ELISA that complete our Vitamin D portfolio for the diagnostic market.

With all these different assays for Vitamin D, the concomitant experience and knowledge (IP, patented products) and all the different raw materials (antigens and antibodies) our company is positioning itself as a specialist in the world of Vitamin D.
D-tek is a leading biotechnology company highly specialized in the development and manufacturing of diagnostic kits for autoimmune diseases. Thanks to extensive expertise in Research and Development, and many years of experience in the field of autoimmunity, D-tek has developed an innovative range of ELISA (BlueWell) and IMMUNODOT (BlueDot, BlueDiver Dot, BlueDiver Quantrix and BlueDiver Combi) tests.

The constant search for new diagnostic parameters has led to the development of the widest range of Immunoblot tests available on the market. Moreover, D-tek is very proud to launch the first custom-assembled array in autoimmunity (BlueDiver Combi). In parallel, D-tek has also developed a machine to automate its tests: The BlueDiver Instrument.

D-tek is ISO 9001:2008 and ISO13485:2003 certified, and its diagnostic products are all CE IVD registered.
Eurocare is a manufacturer and distributor of pressure relieving systems (anti-decubitus) for the prevention and healing of pressure ulcers.
- overlay mattress systems
- mattress replacement systems
- infant, adult and bariatric systems

Delegates: Kurt BRIELS, Sales Manager
Ivan MARIS, General Manager
EUROMI has developed the Nutational Infrasonic Liposculpture® (N.I.L.®) with Lipomatic® giving the practitioner more precision, more safety to perform any kind of liposuction in local anesthesia, for a more comfortable treatment, a shorter recovery for the patient, the respect of the tissues, high viability of stem cells and excellent results. Euromi offers a new Lipofilling device: N.L.F.® System.

Dermatic® are high technology guns for mesotherapy functioning with compressed air, allowing a painless treatment for the patient and a high precision for the practitioner. The gun is entirely programmable.

Peelings: medium peeling with TCA: STEP PEEL and soft peeling with glycolic acid - Peel 70/99.

Gly Ko Line is a new complete range of cosmetics skin care based on glycolic acid and which offers a solution for any skin type and trouble.

The Biomatic® is a multi-frequency impedancemetry device allowing the measurement and the follow up of the entire body composition. Focusing on the entire body, it will highlight a large number of ratios about fat body mass, lean body mass and water of the body.
Sector: Innovation in care

Flanders’ Care is a programme of the Government of Flanders that strives to improve the quality of care through innovation and to promote accountable entrepreneurship in the care economy.

Social and demographic developments are undoubtedly the greatest challenge for our care and welfare sector. In 2020, 21% of the population will be over the age of sixty-five; proportionally, the number of persons over the age of eighty in this group is increasing even faster. This trend will have a major impact on our society, policy and the sustainability of our care system.

Flanders’ Care views this development as an opportunity to guarantee the quality of care through innovation, and at the same time to create opportunities for entrepreneurs. In this regard, the possibilities for persons who wish to live at home longer are an important point of interest.

The mission statement of Flanders’ Care is “to measurably improve the quality of care through innovation and to stimulate responsible entrepreneurship”. 

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Sector: Healthcare: Medical & Hospital Equipments, education and research, animal resources

Activities:
FSE Group has implemented equipment projects in the field of healthcare, education and research, which contribute to economic and social development throughout the world. We have acquired a wealth of project management experience, whether in the context of international tender bids, private financing or State-to-State loan projects.

Products, Solutions and Services:
Turnkey hospitals, Medical & hospital equipment, Medical analysis laboratories, Mobile medicine, Veterinary research laboratories...
The EZYSHOOT Multiband Ligator is unique by its pre-loaded tracking wire guiding catheter for easy mounting, integrated cleaning luer-lock connector and large program of models (available in 4, 6, 7 and 10 shots and also a latex-free version).

The EZM Progressive Dilation Balloons combine a level of excellence and precision with its 3 radiopaque and universality because of its total length of 240cm. We provide a full range of high performance papillotome and ERCP products that bring simplicity and performance.

When it comes to disinfecting endoscopes, the Scopecleaner S20, is the best of its category: it brings performance by the technology we put inside, simplicity because of its touch screen, versatility because it can be used with all brand scopes and any kind/brand of disinfecting solution.
Cryosurgery, of course, is nothing new. It is recognized as THE reference in dermatology clinic. But to any doctors who’ve struggled with disposable cans of freezing spray, cryoliquid spills, imprecise cotton buds and laborious deliveries of hazardous liquid nitrogen, the CryoPen is a different proposition all together.

The CryoPen is a brilliant device for removing skin lesions quickly and effectively. The CryoPen emits a fine jet of nitrous oxide under high pressure, which allows you to work with millimeter precision. Now, there will be no more collateral damage to healthy tissue. It’s so incredibly accurate and practical. You just load the device, choose the relevant applicator, point and freeze...
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Sector: Pharma logistics

H.Essers is a premium logistics service provider, with specific expertise in pharma & healthcare logistics.

Founded in 1928, this family owned company, operates an asset based network from Belgium to Dubai and Kazachstan, and from Turkey to Russia. Cold chain guarantee. Control tower monitoring the full supply chain. GDP compliance and high security.

Setting the standards in EMEA pharma logistics!
HUCKERT’S INTERNATIONAL develops and manufactures premium quality disinfectants for professionals in the healthcare sector: UMONIUM38® and PHYTOGEL. These high performance products are ultra fast, resistant, stable and biodegradable; they cover a large pathogen spectrum, are non coagulant, non toxic and can be applied for multi-purposes.

They protect professionals against contamination risks and offer alternative solutions with no side effects.

In this highly sensitive field of disinfection, HUCKERT’S INTERNATIONAL complies with all related European Norms and is certified ISO 9001:2000 and ISO 13485:2003 (medical devices) to guarantee a perfect traceability and reproducibility of its batches.
ICASA Healthcare Solutions is specializing in the development, implementation and support of planning software for the medical sector; from doctors to meeting rooms, radiology rooms, operating theaters, one day clinics and bed planning.

With the web based appointment management systems HospiView and AgendaView hospitals resp. (group) practices can plan, book, consult, manage and make an appointment, communicate with the referring physician and look up consultations, with one simple click.

The HospiView mobile app allows patients to (re)schedule appointments within secure and modularized framework as set out by the hospital.

HospiView does not only present planning and agendas graphically, it also combines the private, group practice and hospital appointments for doctors, into one single personal agenda.
IndigoCare offers iCall, 2nd generation Full-IP nursercall. The distributed architecture (no controllers & servers!) ensures the highest degree of flexibility without any limitation. iCall can be implemented in new constructions and in renovations, making optimal (re)use of existing cable infrastructure. While it is based on open standards, iCall can be integrated with any existing call system, alarm system, fire alarm installation or communication system. It is easy to program, use and service and offers a unique flexibility, security and intelligence. We are IP! Check out the unique iCall VoIP-unit with touchscreen.

IndigoCare has many high-valued application partners, such as: Aastra, Aeroscout, Amico, Atus, Alcatel-Lucent, Bosch, NEC, Optimus, Stentofon and Zenitel.
KitoZyme is the European leader and World challenger in medical devices for Weight Management, Digestive Health and Cardiovascular Health. We develop, produce and market a products range based on natural technologies, namely chitosan and chitin-glucan. These technologies, based on a new process from a non-animal source, are entirely unique, clinically proven and patented.

Slim MED™ FORTE is a new class IIb medical device intended to be used in the treatment and prevention of obesity. Based on a NEW and UNIQUE formulation composed by animal-free chitosan and Vitamin C, this one is characterized by an immediate action in the gastrointestinal tract and an optimal fat-binding capacity up to 33%.

KioCardio™ is the natural solution to maintain a healthy blood cholesterol level by
> limiting the dietary intake of cholesterol
> preventing its absorption in the intestine.

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KS Management & Consulting (KSMC) is a Belgian company active in the food supplement sector. Its mission is to provide effective supplements that enhance health and well being.

KSMC offers a full range of products that meet the needs and provide health benefits for adults, children and the entire family. Our Fyto+ products are GMP (Good manufacturing practices) certified and comply with the EU Regulations on food supplements.

Our commitment to quality, safety and efficacy is also guaranteed by the implementation of continuous quality improvement activities. To this effect, Fyto+ products are ISO 9001, ISO 14001 and HACCP certified.
Laboratoria Smeets is a CMO for pharmaceutical products. We are creative with powders. We operate under cGMP for our pharmaceutical manufacturing. Powder dispensing containers, sacs, sachets for powders or liquids are our speciality.

We support your innovation around chronic inflammation, restoration of cartilage, gastrointestinal health, calcium magnesium supplements, menopause, constipation, antioxidants.

Laboratoria Smeets opens its third plant.

As the CMO business in the veterinary segment grows, production capacity needed to be expanded. The new facility is fully GMP+ certified. It is build for blending and packaging pharmaceutical powders with latest technology. At the same time, the capacity of the lab facilities was increased.
MEDEX LONCIN SA, has more than 35 years of radiology expérience. MEDEX LONCIN based in Liège (Belgium) designs, manufactures and sells a wide range of analogic & digital X-ray devices for human & veterinarian & industrial applications.

Product line:
- DigiMedX: X-ray digital rad table certified WHO requirements. The table has been design to make all radiology standard procedure.
- DigiVex: High end veterinarian x-ray table equipped with flat panel.
- EvolutiX: The veterinary radiography system. EvolutX 10/FP.
- Portable X-ray generator: Allow food control as well as security control including non-destructive test.
- PrestimedX remote control table: MEDEX LONCIN SA has been awarded since years to design and manufacture RF table for a major international medical company.
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Jacopo MARCOMENI, Export Manager

Medical equipment: Spirometry, Pulmonary Function Testing Systems, Cardio-Pulmonary Exercise test, Breath Test, etc.

Looking for: Distributor specialized in lung function and/or gastro enterology.

Key markets: Hospitals, Laboratories, PFT labs, sleep labs...
Sector: Recruitment

With the increasing population in the GCC, medical centers and hospital may sometimes feel the necessity to recruit globally.

www.medical-expat.com helps his partners to identify the best practitioners wherever they might be.

Our specialty is the recruitment and selection of medical profiles (nurses, physiotherapists, specialized doctors, dentists).

We can count on an existing database of younger and experienced practitioners. Most of them are graduates from Western Universities (Europe, North America, Australia), of course multilingual and very keen to work abroad.

We continuously search for practitioners, whatever their specialty in order to propose our clients the profiles that match their requirements.

We don’t only assess the candidates on their medical expertise (with the support of external partners) but we give a lot of importance to the human qualities of the candidates as well as their cultural adaptability.
MedicCleanAir®: an efficient and clinically proven solution to reduce nosocomial infections, upgrade air quality, and create negative or positive pressure (isolation) in existing patient rooms. Level ISO 8 – 7 or even ISO 6 with pressure difference up to 20 Pascal. Installation time and results: 1 day max.

Proof: 14 years of clinically proven track record with highly ranked University hospitals and with governmental specialists in infection control and epidemiology.

15 highly cited publications on the effectiveness of MedicCleanAir® technology from Belgium, Germany, Italy, UK, Iran, France, India and Saudi Arabia.

No more discussions about air quality in my department!

Contact: www.mediccleanair.com (8 languages) – or call Hendrik Van Passel +32-3-8607060.
Established in 1997, MEDI-EARTH is a Belgian company that undertakes turn-key projects and provides equipment in several fields of activity: Medical - paramedical, environmental, and agro-industrial.

The MEDI-EARTH team will bring their assistance and experience to coordinate different phases of a project, from preliminary technical and financial studies, to financial engineering, research of co-investors, supply, transport and installation of process equipment, and technical and commercial assistance after start-up.

MEDI-EARTH plans to invest primarily in countries where the issue of economic and social development is of paramount importance. To do this, the company works on projects financed by state loans, ODA, super subsidies and all forms of private investment, but also by participating in international calls for tenders issued by major international institutions.
NAQI® is a Belgian manufacturer of high quality skin care products with a wide range consisting of Diabetes Skin Care, Massage Therapy, Burn & Scar Treatment and Cold/Hot Packs. NAQI® focuses on the market of primary health care, sports medicine and hospital. Perfect skin does not exist but its structure, feel and appearance can always be improved.

NAQI® has developed a unique range of Medical Skin Care Products specifically aimed at the dry skin of diabetes patients. NAQI® Diabetes Skin Care products protect, care and gently cleanse the skin.

NAQI® is looking for new distributors.
OBELIS EUROPEAN AUTHORIZED REPRESENTATIVE CENTER (O.E.A.R.C.)

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Delegate: Gideon ELKAYAM, CEO

Obelis European Authorized Representative Center (O.E.A.R.C.) is a quality driven, service oriented company with over 25 years of experience with EU Regulation. Obelis operates as one of the largest regulatory centers in Europe today, providing CE marking advisory services and Authorized Representative (EC REP) services.

MAIN SERVICES:
- Authorized Representative Services (31 EEA countries and Switzerland)
- Classification and Identification of Appropriate Regulation
- Regulatory Advice
- Registered Address in Europe
- Incident Reporting and Complaint Handling
- Support on Conformity Assessment
- Support on Certification Procedures
- Guidance on Post-Marketing Surveillance
- Notification of Clinical Investigation (Prior to CE Certification)
- GMDN Code Research
- FREE SALES CERTIFICATE
- Labeling Translation (40+ languages)
- Regulatory Study and Research
- EU Trademark Submissions
- New Approach Directives and EU Environmental Regulations (WEEE, RoHS, REACH, P&PW)
Sector: Personalized treatment in cancer (theranostic laboratory)

OncoDNA is an European leading company specialised in the personalised analysis of tumour DNA, enabling better cancer monitoring and better choices of drug therapy.

Our products:
- OncoDEEP is the first progressive pan-genomic analysis of all the actionable genes in a tumour.
- OncoTRACE is the first personalised biomarker product which can monitor a patient’s cancer with high sensitivity and also give early response indicators to the treatment choice.

OncoDNA is an affiliated company of the Institute of Pathology and Genetics in Belgium, leader in Belgium for cancer analyses.
Sector: Medical devices offering solutions for immobilizing or mobilizing patients in three application fields in healthcare

Our product range consists of Splinting Materials for Physical Rehabilitation, Patient Positioning and Immobilization Systems in Radiation Oncology, Thermoplastics for Prosthetic Sockets and for Orthoses.

Our core expertise is the development and manufacturing of thermoplastic semi-finished medical devices in sheet form by means of extrusion technology.

We act highly quality orientated in the development and the manufacturing of our products, in the relationship with our customers, suppliers and employees, in the education and support of our customers and in all company activities.

We are driven by the customer’s needs, by technology, by innovation and by care in everything we do.

Our products increase the quality of treatment. They improve the functionality towards patients and professional users. They comply with regulatory aspects.
Delegates:  Jo SCHOPS, Director  
Stefaan DE RIJCKE, Product Manager

**Sector:** Medical healthcare, woundcare, orthotics & prosthetics

**C-Wave**
Wound care treatment through unique combination of negative and positive energy in an evidence based (RCT & double blind) set up.

**BOA closures**
for orthotics and prosthetics

**TAOS**
Innovative dynamic walking aid for children with neurological disorders
Sector: Medical disposables (patented)

Transflux™:
CT-contrast administration system.

P&R Medical has started in 2005 with development of products used in daily practice with the goal to make them easier in use, less burdensome for environment and cheaper. In one word > “innovation”.

The Transflux™-system is one of them. And without any doubt, the most promising regarding volume sales. Reputed users are King’s College, Addenbrooke’s, Gasthuisberg Leuven, Ascot hospitals New Zealand... and a lot of others.

In a nutshell: the combination of “Transflux™ – Transset™” allows the administration of contrast media via a power injector without changing the syringes on a per patient basis. This procedure eliminates the risk of cross contamination (Int. published study see below for info), provides permanent control over the position of the needle in the vein and by consequent allows checking the blood reflux and avoid extravasations. The system is considerably cost effective, reduces waste and saves time; consequently it increases the patient flow.

Important: 100% proven safe >> international published, peer review study in “Investigative Radiology”, Volume 47, Number 4. “Study on the Microbial Safety of an Infusion Set for Contrast-Enhanced Imaging”.

www.prmedical.be
both devices are worldwide patented* and trade market.
PanGlobal Media is distributing at Arab Health/Medlab 2015 complimentary copies of the December/January 2015 issues of its medical journals:

International Hospital (IHE), established in 1975 and reaching hospital directors, medical department heads, senior physicians, IT specialists and biomedical engineers in hospitals worldwide, outside North America, and

Clinical Laboratory International (CLI), established in 1977 and dedicated to pathologists, clinical chemists and clinical lab specialists in hospital and independent clinical laboratories worldwide outside the US.
Delegates: Dr. Stefaan GRYSPERDT, Chief Medical Officer (CMO)
Mr. Nicolas POUGNET

 Sector: Teleradiology

RADIOMATIX
Improving the quality of healthcare by providing radiology services worldwide.

Radiomatix Teleradiology... a benchmark in quality, security and services for high-end Teleradiology solutions and services.

- Radiomatix works with a large group of senior Belgian accredited radiologists, whereby each radiologist works as a subspecialty expert in a major or academic hospital.
- All Radiomatix radiologists are connected through a cloud-based platform.
- Radiomatix supports radiology departments facing temporary or permanent shortage of radiology staff.
- Medical quality is our first priority.
- Teleradiology should meet both the highest International and local standards.
- Radiomatix has established partnerships with major Universities in Belgium and abroad to provide on-demand teaching programs for radiologists and radiology technicians.
- Virtual fellowships consist of a combination of formal teaching with continued learning through overreading of interesting cases by experts.
The RENOL company develops, manufactures and sells a wide range of ergonomic and multifunctional positioning and restraint articles, meant to stabilize and secure the bedridden patients, patients immobilized in an geriatric chair or wheelchair users and to offer them as much comfort as possible.
Sector: Medical instruments & 3D-printed foot solutions

RSscan International provides professional yet affordable solutions for accurate dynamic pressure measurement for biomechanical research labs, clinics, sports and leisure footwear shops.

RS Print – powered by Materialise

By combining Materialise’s expertise in 3D-printing and design automation with RSscan’s leading dynamic measurement footscan solutions, RSPrint will create the world’s first dynamic 3D printed insoles, customized to support the every move of an individual.
SMI AG

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Delegate: André SCHMITZ

Sector: Medical Devices – Sutures – Surgery

SMI is a manufacturer of absorbable and non absorbable sterile surgical sutures with and without needle. Other items are needles, meshes, skin staplers, blades and bone-wax. World-wide recognition Highest quality and security.

SMI was established in 1987 - the first Belgian Company manufacturing surgical sutures, since when it has grown rapidly. Today it is recognised as a world-wide supplier of surgical sutures. Exports to about 70 different countries all over the world constitute 80% of the turnover of SMI. SMI applies international standard of quality like ISO 9001 and EN ISO 13485 as well as Good Manufacturing Practice (GMP) procedures.

Co-operations requested: SMI seeks worldwide co-operation with well-established companies to undertake the promotion and distribution of SMI products in their country.
SPRONKEN MEDICAL

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Delegate: Wouter VANAKEN, Product Manager

SMART-IV is a true wireless monitoring solution, which enables remote monitoring and drug verification of traditional gravity infusion therapy. Patients can be individually monitored and are categorised per hospital department. The system can easily be rolled out in hospitals utilizing their existing Wi-Fi infrastructure.

The Stedline™ IV Sleeve is a disposable primary tubing IV stabilization device that reduces the risk of IV failures, without the aid of tapes or adhesives.
Surveal is a Belgian company that has been specialized in producing top quality nutraceuticals, dietary supplements and cosmetics. Our strongest desire is to perfect our products and to make efforts to increase their safety and efficacy. We are constantly striving to maintain the highest production standards.

Surveal offers consulting along with comprehensive and customized services in the scientific field ranging from the initial conception of a product, its development and industrialization through to the creation of international registration dossier.

We are constantly developing and selling innovative nutraceutical products. These products meet the specific needs of our customers.

Services:
Surveal can be your partner for realizing successful projects. Our Marketing and R&D Departments work out all the needed scientific support.

The fundamental standards of our company include:
- Development and sale of our own products
- Development of custom made product for each market
- Industrial-scale production for third parties
- Provision of scientific, regulatory and analytical services
- Launch and marketing tool aid
Remescar Spider Veins. An innovative medical device designed for the treatment and prevention of spider veins. A clinical study performed by an independent laboratory showed up to 39% decrease of spider veins.

iWhite Instant is a teeth whitening kit for professional whitening results at home. The product contains a new, revolutionary whitening gel which has been clinically proven safe and instantly effective. You will see an immediate effect after the first application!

Herpatch Serum is an innovative and effective way to treat cold sore symptoms quickly and easily. Thanks to the easy-to-use tube, the serum can be applied directly to the affected area. Upon application the white serum will be activated and form a transparent patch over the wound. Herpatch Serum will treat the cold sore symptoms in every stage of the outbreak.

Remescar is an advanced silicone stick designed for scar care. It assists in the healing process of both new and old scars resulting from surgery, burns, bug bites, acne, stretch marks, etc., by releasing a thin and discrete silicone-based film to provide a suitable healing micro-environment for the scar while maintaining the skin’s natural moisture balance.

Remescar stretch marks is an innovative silicone based cream which improves and corrects all types of stretch marks. A clinical study performed by an independent laboratory showed that it reduces up to 50% of stretch marks severity on stomach, hips and legs in just 28 days! The product is designed to help improve the appearance of stretch marks, scars, and other skin imperfections by providing a healing micro-environment to promote skin regeneration and repair.

Delegate: Jo LEJEUNE, Export Manager

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Sector: Health ingredients & food ingredients

We’re manufacturing freeze dried powder of Lactic acid bacteria (LAB) for two applications:

First application: Probiotics as health ingredients.

We’re manufacturing more than 30 different bacteria’s strains, most famous: Lactobacillus & Bifidobacterium.

Second application: Starter cultures for meat.

Our bacteria’s powder is focus in improved color, taste & bio protection of charcuterie’ products, specifically in dry sausages such as: salami, peperoni.

Also, we’re able to manufacture a food supplement finished product in caps, sachets, tablets, etc.
Uni-Com manufactures the dDopp, ruggedized lightweight PC-based ultrasound system with Color Doppler. Also powered on battery, the dDopp fits the needs of general purpose ultrasound imaging including hospital level thanks to its DICOM features. It is portable, efficient and complete, designed to facilitate the practice of day-to-day medicine. Imaging can be done on site, in the clinic/hospital, on mobility or on the field near patient.
Vermeiren is a leading European manufacturer of manual and electronic wheelchairs as well as a whole range of home care aids (such as beds, commode chairs, walker, etc.).

Thanks to our advanced production methods and our so-called “modular system”, which enables you to adapt every wheelchair at any time to the particular needs of the wheelchair user, we are able to offer high quality products at very competitive prices.

The company is ISO 9001:2008 certified by TÜV SÜD (Germany).
Sector: Wound healing and haemostasis

Will-Pharma is an independent, medium sized pharmaceutical company, with a strong presence in the Benelux (Belgium, the Netherlands and Luxemburg). We are a dynamic and growing organization.

With 85 years of experience in developing and marketing ethical and OTC products, we provide quality healthcare products to our markets.

We have a team of highly trained medical and pharmaceutical representatives. Our key therapeutic areas include rheumatology, gastro-enterology, gynaecology, dermatology, vitamins, wound healing and haemostatic products.

Our size allows us to be very flexible and to take decisions fast. We have a long standing distribution agreement with Daiichi-Sankyo. We have attended few events with Awex such as Medica, Apteka, etc.

If you would like to have more information, please visit our website www.willpharma.com.

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